

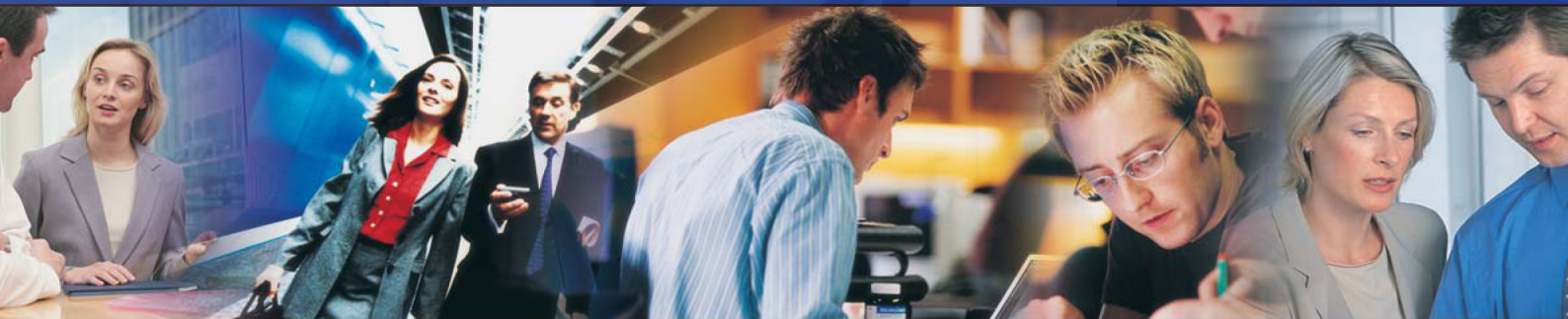
Looking for Recognised HETAC Qualifications  
in Procurement and Supply Management?

# IIPMM Education Programmes



**IIPMM**

The Procurement and Supply  
Management Institute



**HIGHER CERTIFICATE IN BUSINESS  
(PROCUREMENT) - LEVEL 6**

**BACHELOR OF BUSINESS (BBus)  
PROCUREMENT & SUPPLY MANAGEMENT- LEVEL 7**

**BACHELOR OF BUSINESS (HONS.) PROCUREMENT  
& SUPPLY MANAGEMENT - LEVEL 8**



**HEA**

Higher Education Authority  
An tÚdarás um Ard-Oideachas

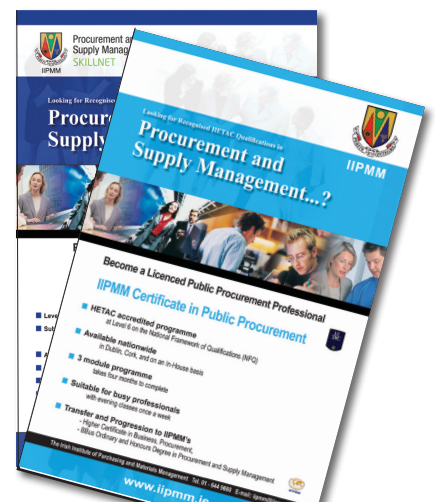


**LEVEL 6:**

**CERTIFICATE IN PUBLIC PROCUREMENT**

**CERTIFICATE IN PURCHASING FUNDAMENTALS**

**CERTIFICATE IN WAREHOUSING AND SUPPLY**



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**[www.iipmm.ie](http://www.iipmm.ie)**

## INSTITUTE BACKGROUND

The Irish Institute of Purchasing and Materials Management (IIPMM) was formed over thirty-five years ago to promote the purchasing and supply profession through education and training. The Institute's aim is to promote excellence in all aspects of purchasing and supply management in both the **public and private** sectors. It is a **not-for-profit, non-commercial** organisation that is managed and controlled by its **members**.

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The Institute offers **HETAC accredited Education Programmes**, hosts one or two day **Focused Skills Training** seminars and other events throughout the year to keep its members in touch with latest thinking in Purchasing and Supply Management.

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The IIPMM also promotes a number of initiatives that contributes directly to the Irish economy. Since 2008 the Institute has been successfully securing Skillnet funding and promoting the **Procurement and Supply Management Skillnet** network. Thanks to this initiative the IIPMM's Training Programme is **heavily subsidised**.

Also **SpringBoard funding** is available for Job Seekers on the selected Programmes.

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## Leading Procurement and Supply Management

### ABOUT THE EDUCATION PROGRAMME

*"IIPMM is the first professional body in the world to have a recognised formal degree programme"* - Charles Holden, the Director General, International Federation for Purchasing and Supply Management (IFPSM)

*"Having completed my higher certificate in the programme I can honestly say it was the best decision I took with regard to my further education."* - C  il  n Fisher

*"I found this course very rewarding and beneficial in the execution of my role, as a result I would highly recommend it to anyone who wishes to progress their career within the area of Procurement."* - Teresa Blake, Zurich Insurance plc

*"I found the return to study after 13 years away to be daunting, however the block-learning format was suited to my circumstances and allowed me the flexibility to complete the course as well as juggle a new senior role and a young family. The tutors were supportive and always at the end of an e-mail if you had particular concerns."* - Chris Quinlan, Dublin Bus

### SCHOLARSHIPS

If you are a **Job Seeker**, you can avail of a full scholarship on the selected IIPMM programmes through the Higher Education Authority's **SpringBoard funding**. Apply online via [www.bluebrick.ie](http://www.bluebrick.ie) and contact IIPMM for more details.

### HETAC ACCREDITED EDUCATION PROGRAMMES AT IIPMM

| Certificate Awards<br>Level 6  |   |  | Higher Certificate<br>Level 6.1 and 6.2   | Bachelor of Business<br>Ordinary Degree<br>Level 7   | Bachelor of Business<br>Honours Degree<br>Level 8   |
|--|---|--|---|--|---|
| four months  | four months   | four months  | two years   | one year   | one year  |
| Certificate in<br>Purchasing<br>Fundamentals   | Certificate in<br>Warehousing<br>and Supply   | Certificate in<br>Public<br>Procurement  | Higher Certificate in<br>Business Procurement   | BBus Ord Degree in<br>Procurement and Supply<br>Management   | BBus Hons Degree in<br>Procurement and Supply<br>Management   |
| Modules:<br>Business<br>Organisation<br>and Information<br>Technology<br><br>Principles of<br>Procurement<br><br>Purchasing and<br>the Commercial<br>Environment<br><br>(30 credits) | Modules:<br>Introduction to<br>Supply<br><br>Storage and<br>Distribution<br><br>Commercial<br>Relationships<br><br>(35 credits) | Modules:<br>Economics<br><br>Principles of<br>Procurement<br><br>Principles of<br>Public Sector<br>Procurement<br><br>(30 credits) | Modules year one:<br>Fundamentals of Accounting<br>Economics<br>Business Organisation and<br>Information Technology<br>Marketing and Business<br>Communications<br>Principles of Procurement<br>Purchasing and the Commercial<br>Environment<br>Modules year two:<br>Statistics and Quantitative Methods<br>Fundamentals of Management<br>Introduction to Supply Chain<br>Management<br>Storage and Distribution<br>Commercial Relationships<br>(120 credits) | Modules year three:<br><b>Mandatory Modules:</b><br>Financial Management<br>Operational Supply Management<br>Business Law<br><br><b>Elective Modules</b><br>- two to be chosen:<br>Operations Management<br>Logistics Management<br>Retail Channel Management<br>Public Sector Procurement<br>(60 credits) | Modules year four:<br>Business Policy<br>Advanced Supply Management<br>Strategic Procurement<br>Research Assignment Project<br>(60 credits)       |
| New students have a choice between one of<br>the three Certificate Programmes to start with<br>or<br>can enter the two year Higher Certificate                                       |   |  | On successful completion<br>of the 11 modules graduates<br>can progress to the Level 7<br>BBus Ordinary Degree  | On successful completion<br>of the 5 modules graduates<br>can progress to the Level 8<br>BBus Hons Degree  | On successful completion of<br>the 3 modules and a Research<br>Assignment graduates are eligible<br>to apply for entry to many<br>Level 9 courses |



*If you wish to start your career as a buyer or to progress to a procurement managerial role the IIPMM qualification is a must! These HETAC accredited, part-time programmes provide a mix of business and procurement related modules that will give you the skills and knowledge to develop your competence and expertise that will add value to your employer and you. Programmes are available nationwide and are delivered on the IIPMM block-learning basis with classes held in Dublin and Cork on weekends once a month. This flexible approach allows you to study at a pace that suits your circumstances. Programmes commence in September - APPLY NOW!*

## DEGREE PROGRAMME\*

### Level 6: HIGHER CERTIFICATE IN BUSINESS (PROCUREMENT) - two years

This formally accredited programme is a first step to achieve an internationally recognised professional Honours Degree in Procurement and Supply Management. The Higher Certificate provides the student with a mix of procurement and general business modules with a strong focus on operational issues in procurement and supply. It also introduces basic quantitative methods used in research projects to develop functional knowledge and its application in procurement role.

#### ENTRY REQUIREMENTS

For entry to the **Higher Certificate** programme a candidate must:

- Be over 23 years of age
  - Have at least three years appropriate work experience
  - Be working in procurement and supply management in the private or public sectors
  - Have five passes in the Leaving Certificate including Mathematics and English or an equivalent educational standard.
- As part of the application process, students are required to detail their work experience and to have this verified by their employer. The Institute reserves the right to interview candidates to assess their suitability for the programme.

#### FEES

Please see the registration forms at [www.iipmm.ie](http://www.iipmm.ie). Fees qualify for tax relief

**The fee includes:** monthly tutorials, registration and examination fees, revision classes before examinations, technical seminars, access to online student community Moodle with all resources: study guides, detailed module descriptors, assessment guidelines, past and sample papers, online library.

#### ASSESSMENTS

The choice of assessment methods for each module will reflect the stated objectives, the learning outcomes and, the teaching methods employed. The assessment instruments will include: Module Assignments, Terminal Examinations, Learner Reflections, Integrative Assessment and Research Assignment.

#### TUITION

We offer a block learning approach that gives you the flexibility to study for your qualification without the need to attend weekly lectures. With our weekend tutorial sessions each month you can condense your lecture time without interfering with your busy lifestyle. You will still benefit from our extensive range of learning supports and will also have access to your tutors online. Classes are held once a month on Friday evenings (6pm-10pm) and Saturdays (9am-6pm) in Dublin and Cork.

#### PROGRESSION

Graduates will be eligible to progress from the Higher Certificate to the Bachelor of Business and ultimately to the Bachelor of Business (Honours) programme. Honours degree graduates will be eligible for entry to appropriate master degree programmes in other 3rd level institutions. These programmes will add value to your employer and you. They are also a requirement for full membership of the IIPMM.

### Level 7: BACHELOR OF BUSINESS (BBus) PROCUREMENT & SUPPLY MANAGEMENT - one year

The aims and objectives of this level are:

- to develop in-depth knowledge of supply management and general commercial and industrial aspects of the organisation;
- to allow learners to use their functional knowledge in the analysis and synthesis of problems in the procurement and supply management function;
- to allow learners to stream their studies through the selection of elective modules to suit their individual needs;
- to develop in learners an appreciation of the strategic context in which organisations operate;
- to develop in learners a deeper awareness of the global nature of the business environment.

### Level 8: BACHELOR OF BUSINESS (HONS.) PROCUREMENT & SUPPLY MANAGEMENT - one year

The aims and objectives of this level are:

- to develop learners skills in analysing and evaluating current issues impacting on the competitive position of the organisation;
- to develop a capacity to move from an operational to a strategic focus and appreciate the difference and need for both perspectives;
- to allow learners to take a comprehensive strategic perspective to procurement and supply so that the learner can make a specific contribution to the strategic management of their organisation;
- to develop in learners a contextual basis for their studies through the Research Assignment.



**REGISTRATION FORMS AVAILABLE AT [WWW.IIPMM.IE](http://WWW.IIPMM.IE)**

\* The IIPMM Education Programmes are accredited by the Higher Education and Training Awards Council (HETAC) and recognised on the National Framework for Qualifications (NFQ).

## CERTIFICATE PROGRAMMES

*If you are unable to commit to a long period of studying and yet wish to gain professional qualifications in procurement, then the HETAC accredited Certificate Award is a perfect option for you! You have a choice from the three awards listed below that can be completed either within four months or one year:*

Level 6

**CERTIFICATE IN PUBLIC PROCUREMENT**

**CERTIFICATE IN PURCHASING FUNDAMENTALS**

**CERTIFICATE IN WAREHOUSING AND SUPPLY**

The Certificate Programmes are a must for anyone who wishes to pursue and develop a career in procurement in private or public sector. They are part of the IIPMM Honours Degree Programme and are designed with the busy professional in mind. These are great stand alone qualifications, but should you wish to progress, these programmes will enable you to enter the Institute's Higher Certificate. The modules completed at the certificate stage will count toward your Higher Certificate.

These Programmes are also **suitable for job seekers** who want to enhance their skillbase with a formally recognised qualification. **Full SpringBoard scholarship is available.** Contact IIPMM for more details and apply on-line via **www.BlueBrick.ie**.

If you wish to complete the programme within **four months** the classes are held one evening per week in **Dublin and Cork** from 6:00pm to 10:00pm. If you would like to take your time and study over one full academic year the classes are scheduled on Saturdays once a month from 9:30am to 4:30pm. The courses commence in September.

You will benefit from our extensive range of learning supports including weekly or monthly classes, contact with your tutor, access via Moodle to the study guides, detailed module descriptors, assessment guidelines, past and sample examination papers and online library.

For fees please see the registration forms available at [www.iipmm.ie](http://www.iipmm.ie). They qualify for tax relief. Fees include the tutorials, examinations and learning support. The Certificate is awarded when the three modules and three examinations are successfully completed.



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## CONTACT INFORMATION

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**IIPMM**

THE PROCUREMENT AND  
SUPPLY MANAGEMENT INSTITUTE

## EMPLOYMENT POTENTIAL FOR IIPMM MEMBERS AND GRADUATES

The education and training programmes provide essential skills and practical experience to develop career potential and contribute to the development of organisations and the procurement and supply management profession. IIPMM members work in a variety of sectors in both the public and private including:

### PROCUREMENT

- Procurement Managers
- Commodity Managers
- Materials Managers
- Category Managers
- Purchasing Managers
- Procurement Officers
- Buyers
- Procurement Administrators

### SUPPLY MANAGEMENT

- Supply Chain Managers
- Supply Chain Analysts
- Vendor Managers
- Supply Administrators

### TRANSPORT AND LOGISTICS

- Transport Managers
- Logistics Managers
- Logistics Analysts
- Logistics Project Managers
- Transport and Logistics Administrators

### FREIGHT FORWARDING

- Freight Forwarding Managers
- Freight Forwarding Administrators
- Logistics Project Managers
- Transport and Logistics Administrators

### WAREHOUSE/DISTRIBUTION

- Warehouse Managers
- Stores Managers
- Warehouse Administrators

The Irish Institute of Purchasing and Materials Management registered in Ireland Reg No. 052795

**[www.iipmm.ie](http://www.iipmm.ie)**